

**JUSTIFICATION AND APPROVAL  
FOR OTHER THAN FULL AND OPEN COMPETITION, PRICE  
JUSTIFICATION  
PASSENGER TRANSPORTATION SERVICES DURING POTUS VISIT TO  
G20 SUMMIT FRANCE  
CONTRACT No. SFR630-12-D-0001**

1. I recommend that the Department of State use other than full and open competition for the acquisition for passenger transportation services in support of President Obama's visit to the G20 Summit in France. The estimated cost is 522,813.25 Euros (\$731,938.55) with a not to exceed amount of 1,000,000.00 Euros (\$1,400,000.00).

2. Nature and/or description of the action being approved.

Presidential Visit for the G20 Summit on November 03-04, 2011 at Cannes, France

3. A description of the supplies or services required to meet the agency's needs.

Biribin Limousines  
60, rue de la Plaine  
75020 - Paris

This contract is for the rental of vehicles including sedans, minivans, minibuses, large buses, cargo vans and trucks with drivers to support the presidential visit to the G20 summit in Cannes, France.

4. An identification of the statutory authority permitting other than full and open competition.

41 U.S.C. 253 (c) (2), FAR 6.302-2; Unusual and Compelling Urgency;  
(Based on the available time and urgency of the requirement as detailed below)

It is anticipated that the major transportation requirements for the visit will be in the Region of French Riviera.

Procurement actions are limited to a single vendor due to lack of sufficient time for full and open competition and a shortage of companies capable of handling our requirement as the other companies are already reserved by the French Government to support both internal needs and those of participating country delegations. U. S Embassy Procurement contacted Avis, NormaTrans and Standing Euro Tours and found that no one vendor could support the entirety of the US Government requirement. Their pricing overall was much higher than that of *Biribin Limousines's* and in some cases the difference was as

much as 20%. Therefore it is determined that *Biribin Limousine*'s pricing offer is the most advantageous to the US Government for this event.

The contract must be awarded urgently, preferably by the first week of October 2011 in order to allow sufficient time for the selected contractor *Biribin Limousines* to mount operations, i.e. hire drivers, book hotel rooms for their staffs and drivers, and obtain necessary additional vehicles and set-up a functioning site in Cannes in time to support the project.

5. A demonstration that the proposed contractor's unique qualifications or the nature of the acquisition requires use of the authority cited.

In 2004 *Biribin Limousines* provided transportation support to the Presidential visit for the 60<sup>th</sup> anniversary of D-Day in Normandy under a fully competed contract.

In 2008 *Biribin Limousines* provided transportation support to the Presidential visit in Paris.

Since 2005 *Biribin Limousines* operates under fully competed IDIQ contracts and was the lowest priced Contractor.

In 2009 *Biribin Limousines* provided transportation support to the Presidential visit for the 65<sup>th</sup> anniversary of D-Day in Normandy under a fully competed contract.

In May 2011 *Biribin Limousines* provided transportation support to the Presidential visit for the G8 Deauville in Normandy Region.

*Biribin Limousines* has a unique knowledge of Embassy requirements and this allied to their excellent customer service makes them the only vendor with an established permanent business in Cannes that can respond to a large scale POTUS visit requirement in a very limited time frame.

6. A description of efforts made to ensure that offers are solicited from as many potential sources as is practicable.

In accordance with a Determination and Findings issued by the Assistant Secretary for Administration on January 14, 2010, DOSAR 605.202-70 waives the requirement for announcing this procurement in FedBizOps.

7. A determination by the Contracting Officer that the anticipated cost to the Government will be fair and reasonable.

The prices we received from the other vendors contacted were higher than the selected vendor. Also, prices for this contract are slightly lower than the prices charged during a prior POTUS visit in May 2011 due to negotiation by the Procurement Office and are considered fair and reasonable. See attached section on Fair and Reasonable Pricing.

8. Any other facts supporting the use of other than full and open competition.

None

9. A listing of sources, if any, that expressed, in writing, an interest in the acquisition.

None

10. A statement of the actions, if any, the agency may take to remove or overcome any barriers to competition before any subsequent acquisition for the supplies or services required.

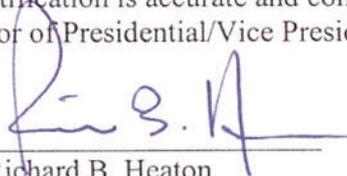
None

### CERTIFICATIONS

I certify that the information in this justification is accurate and complete to the best of my knowledge and belief as the Director of Presidential/Vice Presidential Travel Support Staff.

10/6/2011

Date:



Richard B. Heaton

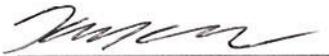
Management Officer

Office of the Presidential Travel Support (A/PTS)

I certify that this justification is accurate and complete to the best of my knowledge and belief. Based on my assessment, I conclude that other than full and open competition is justified and the proposed price is fair and reasonable.

10-6-11

Date:



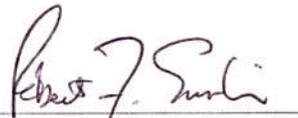
Harold E. Zappia

Contracting Officer

APPROVED BY:

07 Oct 2011

Date:



Robert F. Ensslin

Contracting Activity Competition Advocate